



MICHAEL C. ANTONE

Counsel

703-714-1334 Phone

mca@CommLawGroup.com Email

www.CommLawGroup.com



Mr. Antone's practice and experience encompasses a wide variety of intellectual property, technology, and business matters in large law firm, industry, and venture capital environments. With over 25 years in practice, primarily serving the communications and information technology sectors, and a top rate of only \$350 per hour, Mr. Antone delivers unrivaled value to clients of The CommLaw Group.

Mr. Antone's specialties include intellectual property strategy and execution including patent and trademark preparation and prosecution, as well as transactional and operations counseling. Mr. Antone also works with clients to develop the legal structure to support providing cloud and web based services, including subscription agreements, end-user license agreements, privacy policies, and service agreements, in addition to negotiating software and technology development agreements and sales and distribution agreements.



PROFESSIONAL BIO:

Mr. Antone was previously at Grande Ventures, LLC, a private venture capital fund investing in Internet of Things (IoT) hardware & software technologies including wireless mobile phone technology and wireless building automation and controls, as well as telecommunication equipment, radar systems, high performance computing, computer security, and advanced power generation systems. Mr. Antone was a partner involved in all aspects of portfolio company investment, management, and exit, and was also the fund's intellectual property counsel working with portfolio management teams on patent strategy and execution.

While at Grande Ventures, Mr. Antone also served as interim Chief Executive Officer for an IoT portfolio company, where he rolled out a new product generation, transitioned contractor manufacturers, and negotiated numerous supply and sales

agreements, increasing product quality and revenue. Mr. Antone served on the board of directors and technical advisory boards for several portfolio companies.

Mr. Antone previously served as Chief Intellectual Property Counsel at Corvis Corporation, a telecommunication equipment and service provider company, before its sale to Level3 Communications, Inc. Mr. Antone oversaw all intellectual property matters including patent and trademark preparation and prosecution, patent and trademark litigation, freedom to operate, infringement, and invalidity opinions, patent, trademark, technology, and software licensing, and other intellectual property matters. He was also a major contributor to the writing of Corvis' SEC form S-1 for the Corvis IPO that raised over \$100 million.

Mr. Antone also served as Senior Vice President of Research & Development and Manufacturing

at Corvis. He was responsible for all aspects of telecommunication hardware and software product development and product maintenance and support of a nationwide optical telecommunication network carrying over \$500 million in revenue, as well as product manufacturing, where he oversaw ISO 9001 certification and negotiated numerous supply and contract manufacturing agreements.

Michael previously was an associate patent attorney at AMLAW 100, where he focused on patent and trademark preparation, prosecution, litigation support, and opinions, as well as providing complex commercial litigation support. He was also a senior engineer at Westinghouse Electric Corporation (now Bechtel Bettis), where he developed mathematical models and software to perform advanced power generation system analysis and predictive modeling.

SPECIALIZED SERVICES:

These services, and others, are available either through a regular law firm engagement or through The *CommLaw* Group's Attorney on Demand option. The size and scope of a given project may help a client determine which method is most advantageous under the particular circumstances.

Intellectual Property Strategy & Execution

Intellectual property is a key asset of your company and must be protected to preserve value in the company. Industry experience combined with legal knowledge is critical to identifying and protecting

intellectual property. The *CommLaw* Group will work with you on planning and executing strategies to protect your investment in intellectual property.

Patent, Trademark, & Copyright Protection

Patent, trademark, and copyright registrations provided your company with valuable assets to preserve and protect your investment. Intellectual property registrations provide tangible and defensible property rights to support your business. The *CommLaw* Group attorneys can work with you in the preparation, filing, and prosecution of patent, trademark, and copyright applications that enable your company to protect its intellectual property.

Licensing & Technology Agreements

Intellectual property protection and monetization can provide your company with strategic opportunities with partners that enable you to grow your business and generate a return on investment. Licensing and technology agreements are essential to protecting and monetizing your intellectual property assets. The *CommLaw* Group has deep telecommunication industry knowledge that can help you generate opportunities for growth using your intellectual property.

Intellectual Property & Operations Counseling

The interplay between your business operations and the protection of your intellectual property assets is significant. Proper appreciation of this interplay requires a combination of industry and legal experience. The *CommLaw* Group can provide depth and perspective that enable your company to deliver value to its customers.



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